

SECRET

ISAB

1 June 1987

MEMO FOR RECORD

SUBJECT: SOURCE 021/UTILITY ASSESSMENT "M

1. (S/NF) Reference "Frontload" portion of Sessions conducted on 10 and 14 April 1987 respectively.
2. (S/NF) Front loading of session with the caution that "(you) will run into a little static out there", "that this target may take several sessions", "there are several intelligence questions - don't expect to answer them all on the first trip out" appears to have had a negative impact on the source. It appears the source's subconscious complied nearly literally with the frontload tasking.
3. (S/NF) In lieu of the cautionary frontloading, a more positive approach may be in order. For example, "This is a new target - Describe the nature and purpose of the intelligence question at coordinates (or subject contained in the envelope).

FG

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